

## Message Text

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11

ACTION EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NRC-07 NSAE-00 TRSE-00

EUR-12 ERDA-07 ISO-00 MC-02 /036 W

----- 122432

R 231210Z JAN 76

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 7115

UNCLAS PARIS 02194

EXCON

E.O. 11652: N/A

TAGS: BEXP FR

SUBJECT: DISTRIBUTION LICENSE PROCEDURE, MR. DANIEL  
SCHOLLAERT.

REFS: (A) PARIS 01176 (B) PARIS 00728 (C) STATE A-6864

1. EDO INTERVIEW WITH MR. DANIEL SCHOLLAERT ON JANUARY 19, 1976 PROVIDED FOLLOWING: SCHOLLAERT WAS UNTIL RECENTLY GENERAL MANAGER OF KARL SUSS FRANCE, SARL, AN ELECTRONICS FIRM WHICH WAS FREQUENT PURCHASER OF ELECTRONIC PARTS FROM LAURIER ASSOCIATES, INC (REF LICENSE APPLICANT). FOR WTDR ON KARL SUSS FRANCE SEE PARIS 3065, DEC. 20, 1974. BASED LARGELY ON THIS PRIOR CONTACT WITH LAURIER, SCHOLLAERT ESTABLISHED IN FEBRUARY 1975 HIS OWN FIRM LAURIER-SCHOLLAERT MICRO-ELECTRONIQUE (LSM) OF WHICH 49 PERCENT OF SHARES ARE OWNED BY LAURIER ASSOCIATES LAURIER-SCHOLLAERT IMPORTS EXCLUSIVELY FROM US FOR RESALE IN FRANCE. SCHOLLAERT'S ANTICIPATED VOLUME OF TRADE WITH LAURIER ASSOCIATES IN 1976 IS APPROXIMATELY 300,000 DOLLARS.

2. ALTHOUGH LSM IS A RELATIVELY NEW FIRM, EMBASSY RECOMMENDS REF LICENSE BE APPROVED DUE TO SCHOLLAERT'S PREVIOUS EXPERIENCE IN BUYING FROM U.S., HIS FAMILIARITY WITH EXPORT REGULATIONS, HIS TOTAL RELIANCE  
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ON U.S. EXPORT AUTHORIZATIONS TO KEEP HIS COMPANY

GOING, AND LARGE SHARE HOLDING BY U.S. SUPPLIER OF  
LSM. SCHOLLAERT FULLY ACCEPTED REQUIREMENT FOR MAIN-  
TAINING SALES RECORDS AND POSSIBLE AUDIT UNDER DISTRI-  
BUTION LICENSE PROCEDURE.  
RUSH

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 JAN 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1976PARIS02194  
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**Executive Order:** N/A  
**Errors:** N/A  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** DISTRIBUTION LICENSE PROCEDURE, MR. DANIEL SCHOLLAERT.  
**TAGS:** BEXP, FR, (SCHOLLAERT, DANIEL)  
**To:** STATE  
**Type:** TE  
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